

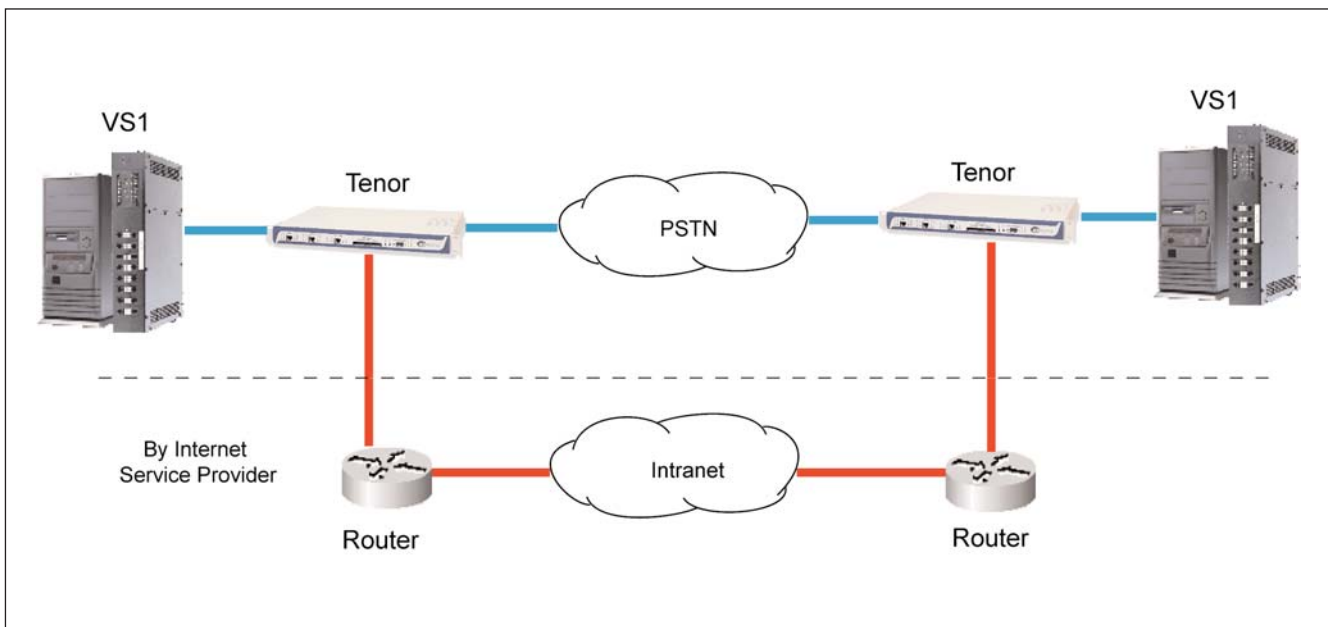
The Telecor VS1 and the Quintum Tenor®

VoIP solutions save your customer long distance charges by connecting a company's multiple offices across the country or around the world. Although some customers are not employing VoIP technology today, they may want the capability for the future. Many customers have investigated VoIP systems, maybe even purchased one, only to find out that audio quality is poor, the connection unreliable, and calls gets lost. This is where Quintum's Tenor product line comes in.

The Tenor Multipath VoIP Switch senses any congestion or packet loss that could potentially cause a connection to drop, and instantly re-directs voice traffic transparently over the PSTN, even in mid-call. The Tenor provides call routing intelligence and supports Hop-on and Hop-off calling. End-user phone operation does not change with the addition of the Tenor, as the VS1 is automatically able to choose between the ISP or PSTN route. Combine that with other award-winning features of the Telecor VS1 and you can provide a cost effective, cost saving solution that not many other VARs can offer. The result is a satisfied customer that swears **by** VoIP technology rather than swearing **at** it.

There are two ways to become a Quintum dealer, either as a Sales Partner or as a Sales/Service Partner. There are different costs, discounts and requirements for each, so you need to decide what level of involvement best suits your customer base. See the attached Quintum Partner Quick Glance PDF document for more information.

Also included is the Quintum Dealer Price List that you can review to decide which components are required for your customers.



VS1 and Tenor Integration